Warranty Solutions is for Dealers

WARRANTY SOLUTIONS®

Warranty Solutions

- Vertically integrated aftermarket product provider
  - Insurer (Heritage Indemnity Company) rated A (Excellent) by A.M. Best Company
  - Marketer
  - Administrator
- Nearly 40 years of experience in the industry
- Over $1.9 billion in paid claims
- Innovative products and services in development

Claims and Payments

- Warranty Solutions claims adjusters have an average of over 20 years industry experience
- Industry-leading service:
  - Average speed of answer just over 1 minute
  - Average phone-in claim time of 6 minutes
  - Average online claim time of 5 minutes
- Three claim payment methods: MasterCard, ACH and check
- Payments processed in as little as 30 minutes (on average within 2 hours)
- Retail parts and dealer labor rate paid for covered repairs
- Disappearing deductible available to encourage consumer to return to selling dealer for repairs

Technology

- Web-based systems include:
  - Online contract entry, claims, dealer statements, and other forms
  - Desktop VSC rating system
- Partnerships with all major technology/ menu providers

VSC and Warranty Product Lines

- Exclusionary and stated VSCs
- Terms from 3 months to lifetime
- Coverage options including
  - Lifted truck
  - Fleet/commercial use coverage
  - Snow Plow
  - EcoMind® (environmental option)
- Quality Plus Certified Warranty
- Express Limited Warranty
- Unique Certified Programs

Flexible and Profitable Dealer Programs

- Dealer Participation Programs designed to increase dealer profits
  - Industry leading Retro Program offering up to 99% premium allocation
    - Production and performance bonuses
    - Easy qualification
  - Industry leading Reinsurance Program structures to meet a wide variety of dealer needs (CFC, NCFC)
- Dealer No Chargeback Program available to protect dealership's profit
- Dealer commissions (pass through) paid weekly
- Competitive rewards program for F&I

Guaranteed Asset Solutions / GAP

- 125 % or 150% LTV franchise and independent
- Buy here pay here eligible
- Dealer No Chargeback Program available to protect dealership's profit

Ancillary

- Full suite of industry leading coverages
  - Bundled products
  - Standalone products
  - No aggregate policies

GA14CM774 (0217)

Vehicle Service Contracts issued by WS Aftermarket Services Corporation and administered by Warranty Solutions Management Corporation. In Florida, Wisconsin, Arizona and Alaska, issued and administered by Warranty Solutions Administrative Services, Inc. (Florida License #60079). Also issued by Heritage Mechanical Breakdown Corporation in Florida (Florida License #60072). All contracts insured by Heritage Indemnity Company (CA C of A #08549), P.O. Box 140057, Denver, CO 80214-0057. Warranties are administered by Warranty Solutions Management Corporation. Wesco Insurance Company (Wesco) is the underwriter for the Warranty Solutions GAP program and Warranty Solutions Protection programs. Wesco currently holds an A.M. Best Company Rating of A (Excellent).

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What your consumers can expect

Why Warranty Solutions

- Warranty Solutions is represented in dealerships throughout the United States
- Nearly 40 years of experience in the industry
- Over $1.9 billion in paid claims

Flexible Coverage Options Available

- Multiple Vehicle Service Contracts (VSC) programs and options tailored to meet consumer needs
- Vehicle coverage up to 150,000 miles and up to 12 model years in age
- Coverage for new, used and high mileage vehicles
- Lifted truck and oversized tires, lighting and headlamp, ride share vehicles, commercial fleet and snowplow options available
- Preowned vehicles 5 years and newer with under 60,000 miles qualify for new vehicle terms
- Eco-friendly product option, EcoMind®

Cancellation

- Consumers can cancel their VSC at any time and receive reimbursement for the unused portion

Transferability

- If a consumer sells the vehicle within the VSC terms, the remaining coverage may be transferred to the new owner, enhancing the resale value

24/7 Roadside Assistance

- Consumers receive 24/7 assistance with lockout, tire change, jump start, fluid delivery and towing services
- Towing assistance available within a 50-mile radius of the repair facility

Car Rental

- A car rental (up to $40 per day, for 6 days) is provided when the vehicle is undergoing repairs covered under the VSC or manufacturer's warranty

Trip Interruption

- If a consumer is more than 100 miles away from home and the vehicle has a mechanical breakdown that is covered under the contract, Warranty Solutions will reimburse up to $150 per day for required meals and lodging

Flexibility

- Warranty Solutions can pay the repair facility directly for covered repairs, which means consumers have minimal out-of-pocket expenses

For full details about Warranty Solutions products and services, call 800-828-1392 (Option 4).

www.warrantysolutions.com

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